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1892

1920

Everbearing Strawberries

The New Home Interest

Plants set April 1 have produced \$1,000 worth of fruit
per acre before the first snow flies in November
Most bountiful and desirable of all garden products



TRADE MARK

C. N. Flansburgh & Son

Jackson - Michigan

**CHOICE STRAWBERRIES
HIGH GRADE PLANTS**

U. S. DEPARTMENT OF AGRICULTURE.
Official Business.

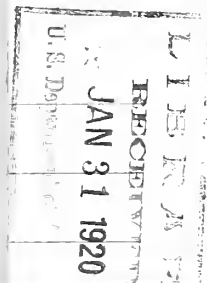
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U. S. DEPARTMENT OF AGRICULTURE,

WASHINGTON, D. C.

BUREAU OF PLANT INDUSTRY,
Horticultural and Pomological Investigations.

8-3501



From

Address

THE EVERBEARERS AT ROUND LAKE FRUIT FARM



FOR SEVEN OR EIGHT YEARS now we have been telling you about the Everbearers at Round Lake Fruit Farm—a special feature of our catalog each spring—at first a new thing under the sun—a great sensation. Later on, a genuine good thing, not only for the home garden and for market, but with each succeeding season there have been surprises, some new demonstration of their wonderful ability to perform and make good under all or adverse conditions, while we are finding ever increasing profit and more all-around satisfaction in their cultivation than with all or any of the many hundreds of other varieties we have grown and fruited in over thirty years growing strawberries.

THE HARDEST, MOST PRODUCTIVE, MOST AMBITIOUS THE MOST DEPENDABLE AND THE MOST PROFITABLE

As a class the Everbearers are the hardest and most productive regardless of other characteristic or individual merit. We have already told of the extreme hard winter of 1917-18, "that we were farmers in a way, etc.—even the rye was winterkilled. Of the drouth that followed and how our Everbearers saved the day." Well, the drouth got us again last season—two years in succession and a record breaker for this section. Farming is a gamble, while we never had another but one almost a crop failure with strawberries (the June varieties) and that was thirty years ago, a freeze in June, a drouth is something else again. But with the Everbearers now, a late spring frost or freeze, if hard enough to kill all bloom and buds would only check their fruiting for a time, like a disbudding for a special fruiting later on.

LIKE JUNE VARIETIES BUT EVERBEARING IN ADDITION

Comparing them with the June varieties that require fifteen months to produce a crop, both sorts set out in April and disbudded throughout the regular June fruiting season, which for the June varieties is due course preparation for their first fruiting the next June following—but for the Everbearers only until well rooted, growing good, when they begin to bear usually within three months, and so continue blossoming and fruiting until the ground freezes in the fall, after which they are on the job again the first of all varieties in the spring, but this time bearing a full crop all at once like ordinary sorts, unexcelled in yield or value on the market regardless of the quantity of fruit produced the summer and fall before, though at higher price and greater total value than for the regular June crop. To say that the Everbearers are more producing than the June varieties is not too much if only for the June crop, while here we have two crops for one, two values for one. They have to be the hardest and the most ambitious to do all that. But it is the "after that" we are telling about this time.

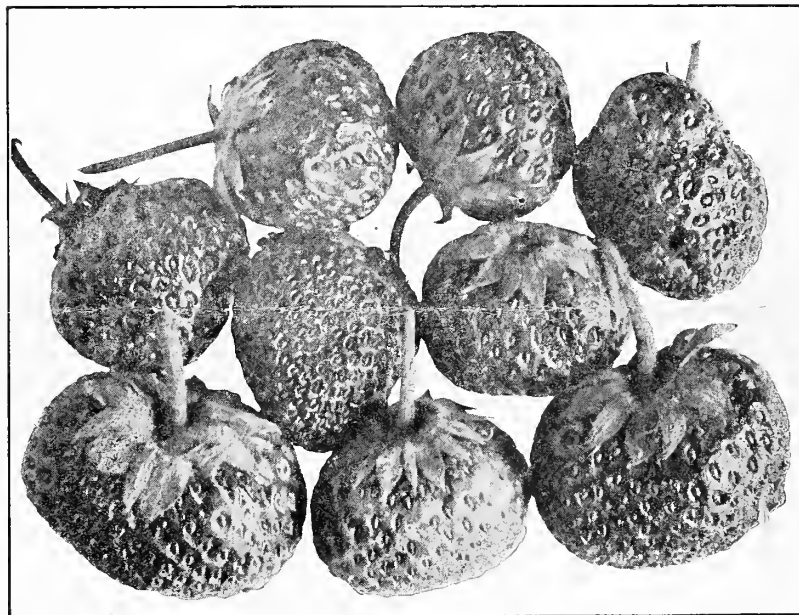
HILL CULTURE THE IDEAL THE DEMAND FOR PLANTS AND WHY WE GROW IN MATTED ROWS. THE MOTHER PLANTS, ETC.

Now, we always practice plowing under after each June fruiting, depending on a new setting out of all varieties each spring, and for the Everbearers on the fruit produced the first summer and fall and from whatever plants might be left over for the June fruiting. As a rule we have been sold out of the Everbearers and returning orders toward the end of the shipping season, more especially of late, though we have been cutting out all but the most important June varieties more and more each year in order to grow more of them, not only for our own fruiting as the most profitable, but for the plants as well. For this last reason, we are obliged to grow in matted rows, for plants as well as fruit, as many as we can, whereas the ideal way to grow strawberries is in hills, keeping off all runners from the start, leaving the ground free for a more frequent and more thorough cultivation, still more important when there is a drouth. As a rule, the Everbearers make fewer plants than June varieties and are ideal for hill culture. If growing only for the fruit, we should grow them in hills, in three foot rows, the plants about fourteen inches apart or fourteen plants to the rod of row, about twelve thousand plants per acre; or in two foot check rows, to cultivate both ways, about eleven thousand plants per acre. Today the Everbearers lead in demand for plants. Last spring we could not have supplied one-tenth of the demand from nurserymen who sell through agents at two to five times our post paid rates, but we do not want to make a factory of the farm. As it was, we sent out over twice as many orders direct to growers as for the year before. Again, when digging with the forks in spring, we seldom

took the time and pains to save any of the parent plants to fruit, throwing them away afterward, but this time realizing that there would be little else left for the June fruiting we managed to save nearly all of them among the Everbearers and some in the June varieties.

The long continued drouth began in May with very little rain to more than lay the dust until along in September. Owing to the rush of orders in the spring, our setting out had been more or less delayed, but doing well with frequent cultivating and hoeing to retain the moisture. Everything had been dug up except these mother or parent plants and a few parts of rows of June varieties from which the mulch had been removed before we began to dig and had not been replaced, though that would have helped out some against the drouth, but we would have got more fruit if these also had been dug for plants before the ground had got so hard and dry. As it was, these berries simply dried up on the vines, while elsewhere the mother plants that had been dug around produced fine fruit, the digging acting as a sort of rough hill culture as we told about in our catalog last year.

As for the mother Everbearing plants, we gave them a thorough cultivation between rows, a hasty hoeing between the plants, and we never had a finer or more profitable June crop than these same mother Everbearing plants produced. After which we did not plow them under this time with the others, but kept on cultivating every week or so and in a month from the close of the June fruiting they were on the job again producing fruit from which we realized before cold weather, more dollars, aside from the fruit from our new setting, than for the regular June crop, the fruit from the June varieties included, what little there was of that.



AMERICUS EVERBEARING STRAWBERRIES

A book might well be written about these Everbearers, but briefly, they are like the June varieties at the regular June fruiting and everbearing at other times in addition. They are as easy, if not easier to grow, being harder in plant throughout and require no special soil or treatment different from the common sorts. To most of us the ideal variety is the most profitable variety for home and market. If it is an Everbearer (strawberries all summer in addition to the ten or twenty days in June) so much the better. Hill culture is the ideal way to grow strawberries and the Everbearers are ideal varieties for hill culture, a happy combination. Moreover, if you want a new home interest, an added joy of living, grow the Everbearers.

Some years ago, we set alternate rows in a new setting out of red raspberries to be grown especially for plants. When digging the surplus Everbearing plants the next spring, we left a few plants here and there together with the mother plants as an experiment to see what they might do in the spreading rows of new growth sucker raspberry plants that must not be disturbed to ripen wood. And here they grew and fruited beyond what could have been imagined, among the grass and weeds and growing canes, four years, until we plowed them under. Likewise, where plants have overreached and taken root in sodded borders of our cultivated fields, tenacious of existence and determined to produce. But there is nothing grows in garden or in field that will respond more quickly or pay as well for every extra effort of intensive cultivation.

We are using no commercial fertilizer ourselves, believing we can grow a stronger, hardier plant with clover and farm manure in our rotation with other crops between, one reason why we bought this farm with room to operate, eleven years ago. This way we do not have to have it to produce the plants or seem to need it for the fruit. Our way is extra cultivating and repeated hoeing for results.

To grow strawberries without intermission on the same soil, year after year, is to harbor or invite danger from disease and insect pests. Even with our system of rotation, it is best to spray before and when in bloom, but not, of course, when fruiting. We are now using "Pyrox," a new insecticide, and fungicide on the market, diluted about the same as for potatoes.

But if to keep on with the old plants yet awhile following the June fruiting (see letter from our customer below) a good way is to mow and burn the foliage at once, and if in matted rows, reduce to six or seven inches wide by plowing or spading up—at least a good thorough cultivating between rows; hoeing in the row or harrowing crossways and in all directions until thoroughly re-fitted. At this stage, a dressing of fine manure or other fertilizer may be applied and harrowed in if desired. Some plants will be torn out and others slightly covered, but with a spike tooth drag, the teeth slanted back, but few if any good plants are destroyed. If still too thick, they can be thinned out when new growth starts, with a good sharp hoe when hoeing with little extra labor.

A plant set out in April will soon begin to send out fine white roots from every part of the entire root system. But these others are now old plants and only can survive by putting out a new set of roots above the old roots that become woody and die, hence this heroic treatment is a great advantage to the new root system. In strict hill culture there is great expansion of the root system in keeping with the crown and foliage and the gradual hilling up that comes by repeated cultivating.

C. N. F.

West Salem, O., Aug. 19, 1919

C. N. Flansburgh & Son
Jackson, Mich.
Dear Sirs:

Perhaps you would like to know how I came out with the Everbearers. The June fruiting was fine. After that I mowed them close to the ground and then began with mattock to dig and thin them out. Of course that was rather a slow job, but I finished one-fourth of the patch and thirty-two days after I began to pick my second crop of fine berries. The ones I did not thin or cultivate bore smaller berries, not very many, but the others are large and very full. I canned and gave to my neighbors and always know what I will have when company comes. A patch ought to be on every farm. So many of my friends want plants. If you have extra catalogs—if you want—when they ask for plants, I will give them one. They are the wonder of the day like the airships. Thanking you for helping me get started, etc.

MRS. A. J. RUSE

This folder is our only catalog and price list for 1920, reduced to the essentials. If other information we can give, write us freely and let us have your order soon as possible. Plants are scarce this year, the demand increasing. With strawberries selling twenty to thirty cents per quart, the Everbearers double (out of season), it is a more than common paying proposition and we have orders more than common booked already to make sure. Thanking you for many kindnesses and favors in the past, we remain,

Yours truly,

C. N. FLANSBURGH & SON

OUR GUARANTEE, TERMS, ETC.

Our plants are fresh dug at time of shipment, from new beds, carefully trimmed, resorted to **best grade** only, tied in bunches, good count, **true to name** and guaranteed to reach their destination in good condition by express or mail to all parts of the United States, up to May 15th, with the understanding that we shall not be liable for more than the original cost of the plants in any case. Should a package go astray, be damaged or destroyed enroute, or any error we have made, to be notified at once.

All orders promptly acknowledged and notice sent when plants are shipped, except when forwarded at once by mail. **Our certificate of inspection is attached to every shipment.**

We begin our shipments south as soon as we can dig in spring, about April 1st, sometimes in March. We like to have our customers say when, or proper season, or ship when notified and let us know a few days in advance. **We do not substitute without permission.**

Terms: Cash with order, but orders will be booked to hold if part payment is enclosed, the balance to be sent before shipment. Remit by Postoffice or Express money order, bank draft or check or small sums in one or two cent stamps. **A check is often more convenient** for our customers and by courtesy of our bankers is equally acceptable with us.

THE EVERBEARERS

Mark out in 3-foot rows. For plants fourteen inches in the row, it takes twelve thousand plants per acre. Keep plants disbudded until well rooted, growing good—about July 10. Then let fruit at will. Hill culture consists in keeping off all runners, admitting of more thorough cultivation, a stronger root growth, multiple crowns, etc.

AMERICUS (Per.) (Everbearing) One of the best and most prominent. Plants are strong, healthy and deep rooters. The fruit is firm, medium to large in size, bright red, heart shape, of fine texture, quality extra good; fruit stems stout, holding large berries free from the ground. Unless repeatedly disbudded, will bear continuously from June to November. A fairly free plant maker and the young runner plants begin to bear as soon as they begin to root. (From our 1913 catalog.)

Americus is leader of the Everbearers in the order of its introduction, and still is leading—a prime favorite with many of our customers, growing better every year. It is a reliable fall cropper, some say the largest and the finest. We had a few plants left to fruit among the June varieties last season. They not only produced abundantly as any of the June sorts, as all the Everbearers do in June, but they were among the largest and finest on our grounds and first choice with our pickers who delighted to get after them. What shall we say for an Everbearer that will yield a greater profit in fruit before the first snow flies (six months from the setting out) than a June variety will do in June (fifteen months from the setting out) and then buckle in and equal or exceed the June variety at its own game. (From our 1917 catalog.)

We have copied the above to show the growing popularity of this variety. Last spring, we were again sold out, but before that, we had made a drive to get out more of them ourselves, so that we have more than twice as many plants for our customers this time. (From our 1919 catalog.)

For more about this valuable variety, see elsewhere and read "Americus" for a large part of those mother plants we saved to fruit instead of throwing them away at digging, bearing in mind what might have been with straight ahead hill culture, keeping off all runners from the start. To clip a runner is to add a crown until the plant attains enormous size with many crowns and corresponding roots.

Minneapolis, Minn., April 8, 1919

C. N. FLANSBURGH & SON
Jackson, Mich.
Gentlemen:

I done well with the plants I got of you, taking first on Americus and first on Progressive at our State Fair with much competition. Enclosed find order for Americus and Francis. Francis must come to the front I believe.

R. A. KOEPKE

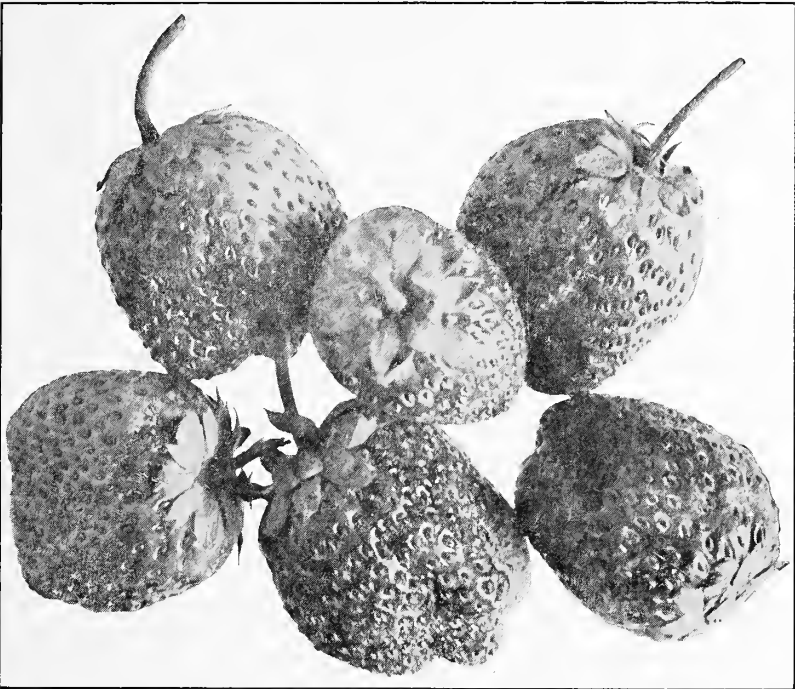
PROGRESSIVE (Per.) (Everbearing) Originated in 1908 by Harlow Rockhill of Iowa, the originator of Americus, Francis, Iowa and others. Parentage Pan-American and Dunlap—the only plant saved out of 4,000 seedlings.

Progressive is the most vigorous and thrifty grower of any of the Everbearers that we list. With tall, luxuriant foliage to protect the bloom and fruit from the hot sun and frosts. Practically every blossom makes a berry and every berry makes a perfect fruit. Medium in size, dark red, fine quality and produced in great abundance on the spring set plants and runner plants throughout the summer and fall—the first of all varieties, whether June or Everbearing, to ripen on the year-old plants in spring.

We realize it would be an error for us to underrate or overstate a single feature of this most important variety offered to our customers, in 1913 at \$75.00 per 1,000 plants and selling to our competitors as well, in large amounts. It is not the largest of the Everbearers, averaging in size about like Dunlap. We call it the Dunlap of the Everbearers, reminding us of that grand variety in many ways—both plants and fruit. Like Dunlap—most famous of all June varieties—so will Progressive, with its Dunlap-blood, transmitting all its virtues, and others in addition, long reign—a **stand-ard** for the Everbearers.

SUPERB (Per.) (Everbearing) Superb has become a great commercial variety—a money maker. Our customers who grow it in hills, report high prices and great profit. As grown by us in matted rows for plants and fruit, it is more moderately productive in the fall than are the Rockhill varieties, Americus, Francis and Progressive, but the fruit is always large and handsome and pays us well if only for the fall. But more than this, it produces enormously the next June on year old plants, ranking with the largest and most productive June fruiting sorts. A healthy grower and makes runners freely.

FRANCIS (Per.) (Everbearing) One of the finest. Fruit large, handsome and attractive. An exhibition berry. A most persistent fruiter. The spring set plants bear so heavily that, as a rule, they make but few plants, which also bear fine fruit, often before well rooted in the soil, so that unless repeatedly disbudded, it makes few plants and mostly rather small.



FRANCIS EVERBEARING STRAWBERRIES

Francis is a wonder anywhere, but for the specialist it is a prize. Who that knows it has not had visions of a solid acre for the city market? We sold the plants last year at \$25.00 per 1,000; elsewhere they were \$75.00 per 1,000. We were sold out as usual. The demand has never been supplied. We have already booked a large quantity and can only offer it this year in small amounts. Try a few plants on strong, sandy loam.

Above is from our 1916 catalog. Every year, without exception, we have dug up every plant to sell or set. Last spring we managed to double our resetting and would have doubled that if we had had the plants.

Friend Flansburgh
I have something big to tell. I picked a heaping quart of berries from the half dozen Francis plants I got of you, May 1, 1918. I picked them the evening of June 8 and at that time there were no strawberries on the market, Ohio grown, so far as I can tell. Please send me another catalog right away if you can.
A. I. ROOT

PEERLESS (Per.) (Everbearing) New. Our plants were received last spring from Samuel Cooper, the originator, who said that he regarded the Superb the best of his originations until he developed the "Peerless," which for four years had proved to be more productive, of larger and better quality of berries than the Superb. That he was confident when enough plants can be grown that it would be the leader as a fall bearer, and also for the main crop in the spring.

We paid Mr. Cooper \$10.00 per dozen for the Pan-American many years ago, and more recently \$5.00 per dozen for the Superb, and now \$5.00 per dozen for the Peerless. The plants have made a strong, vigorous growth in spite of the drouth, and the variety promises to prove all claims. We will wait and see.

Above is from our 1917 catalog. Many are inquiring about this new variety. To all we say that we are now regarding "Peerless" as fully equal to "Superb" in all ways, superior in quality and more productive in the fall.

WANTED—Farm help, but mostly in the plants and berries. We have few chores and nothing doing after supper (six o'clock) or Saturday afternoons. Highest wages by the month or more if earned. We are one mile south of Michigan Center, a suburb of Jackson with two interurban lines from the city. By this we hope to find among our correspondents some enterprising young man with a lively interest in strawberries who will prove more valuable to us than ordinary farm help—to be ready March 15 or April 1.
C. N. FLANSBURGH & SON

THE JUNE VARIETIES

We are now growing Dunlap, Dr. Burrill, K's Premier and K's Prize more extensively for our trade and for our own fruiting than all others of the June varieties. The "Dunlap" (Senator Dunlap) is the best known, early and mid-season variety. "Dr. Burrill" is very similar to "Dunlap"—as good, if not better. "K's Premier" is our best first early among June varieties—a good grower and early—while the fruit is large and fine—as productive as Haverland or any others of the old standbys and with "K's Prize" for late it would be hard to pick a better big four combination for the market among well tried varieties. With us, the early sorts pay best. Aside from the Progressive—earliest of all at the regular June fruiting—followed by the other Everbearers, comes K's Premier, Dunlap, Dr. Burrill, Warfield, Haverland, Joe Johnson, Paul Jones, Uncle Jim, K's Prize, etc. Many varieties are being tried out here as usual—but more and more we are determined that, whether June or Everbearing, they must be something more than pretty good to win and hold a place in our selected list.

PRICE LIST

Six plants of one variety at dozen rates; 50 plants of one variety at hundred rates; 500 plants of one variety at 1,000 rates. (P) for perfect. (I) for imperfect blossoms.

The Everbearers are in blackface type. If wanted in the fall, after Sept. 15, add 10 cents per dozen and 60 cents per 100.

	By Mail Postpaid	By Express Not Paid		
	Per 12	Per 100	Per 100	Per 1,000
✓ Americus (P) -----	\$0.30	\$1.85	\$1.70	\$16.00
✓ Black Beauty (I) -----	.20	1.15	1.00	9.00
✓ Dr. Burrill (P) -----	.20	1.00	.85	7.50
✓ Early Jersey Giant (P) -----	.20	1.15	1.00	9.00
✓ Francis (P) -----	.50	2.50	2.35	20.00
✓ Gandy (P) -----	.20	1.00	.85	---
✓ Glen Mary (P) -----	.20	1.15	1.00	9.00
✓ Grand Marie (I) -----	.20	1.15	1.00	9.00
✓ Haverland (I) -----	.20	.95	.80	7.00
✓ Howard No. 17 (P) -----	.50	2.50	2.35	---
✓ Joe Johnson (Big Joe) (P) -----	.20	1.15	1.00	9.00
✓ Kelloggs Big Late (I) -----	.20	1.25	1.10	10.00
✓ Kelloggs Premier (P) -----	.20	1.25	1.10	10.00
✓ Kelloggs Prize (I) -----	.20	1.25	1.10	10.00
✓ Magic Gem (P) -----	.20	1.25	1.10	10.00
✓ Paul Jones (I) -----	.20	1.15	1.00	9.00
✓ Peerless (P) -----	.40	2.00	1.85	18.00
✓ Progressive (P) -----	.30	2.00	1.85	18.00
✓ Senator Dunlap (P) -----	.20	.85	.70	6.00
✓ Stevens (P) -----	.20	1.15	1.00	---
✓ Superb (P) -----	.30	1.85	1.70	16.00
✓ Uncle Jim (P) -----	.20	1.15	1.00	9.00
✓ Warfield (I) -----	.20	.85	.70	6.00

Try a few Howard No. 17. Deserving of special mention if we had room.

OTHER SMALL FRUITS

ST. REGIS EVERBEARING RED RASPBERRY

Plants by mail Postpaid 50 cents per dozen; \$2.50 per 100

KING RED RASPBERRY (Early King)

Plants by mail Postpaid 50 cents per dozen; \$2.50 per 100

PLUM FARMER (Black) RASPBERRY

Plants by mail Postpaid 50 cents per dozen; \$3.00 per 100
If by express deduct 10 cents per dozen and 40 cents per 100

BLOWER'S BLACKBERRY

Plants by mail Postpaid 60 cents per dozen; \$4.00 per 100
If by express deduct 10 cents per dozen and 50 cents per 100

WE DO NOT SUBSTITUTE WITHOUT PERMISSION

but if you order late and are waiting for the plants, such permission may avoid delay, since we are liable to be sold out of something in your order. We are here to please and satisfy and not to disappoint you by returning orders if it can be helped, but more than all to do business on the level, and we never take this liberty without permission.

**Home
of
the
Everbearers**

**Plants
by
Mail
Our
Specialty**



**Yours
for
Life
Worth
Living
in
Country
or
in
Town**

Residence of C. N. Flansburgh, Round Lake Fruit Farm, R. 7, Jackson, Mich., one mile south of Michigan Center

Everbearing Strawberries

PLANTS BY MAIL POSTPAID

SPECIAL OFFER

Our own selection from each of the three best known varieties—Americus, Progressive and Superb—including a few plants of Francis and Peerless, while all varieties are in supply. If sold out of one or more of any of the above, we will send the other. Don't delay.

100 Plants, \$2.00 200 Plants, \$3.85 300 Plants, \$5.50

Leroy, Mich. Aug. 3, 1919 C. N. Flansburgh & Son, Jackson, Mich. Gentlemen: Our berries are wonderful. I bought 106 plants of you and now have thousands, and Oh! the berries! I wish you could see them. Please send catalog to each inclosed address and oblige, Yours very truly,

Grace B. Caldwell

Oxford, Mass. Apr. 9, 1919 Can you supply me these Everbearers by last of April or May 1st. I had some of you last year and they were fine, but I have moved and for all I am past seventy, must have strawberries as long as I am able to care for them.

Mrs. Viola L. Williams

Later:

May 24, 1919 I received the plants in fine shape.

Mrs. Viola L. Williams

Farwell, Minn. Jan. 6, 1919 C. N. Flansburgh & Son, Jackson, Mich. Dear Sirs: Please send catalog soon as possible. I want to order early to make sure and can't get plants as good as yours elsewhere or such prompt shipment when I want them.

Anton Gabrielson

Quinebaug, Conn. Dec. 18, 1918 Just to let you know I am still living and had a good year with the strawberries. Well, Mr. Flansburgh, I have never received such good plants from anyone as those you sent me and I have bought of four different firms in the last two years. They were great! I will want some more next spring if you can supply me. How about the "Peerless" etc. Kindly let me hear from you.

Thos. Lynch

Later:

June, 4, 1919 The plants you sent in April are growing fine. The one year plants are a sight to see. Season is late, but will be picking in a few days now.

Thos. Lynch

Frankfort, Ind. Jan. 13, 1919 I set the Everbearing plants I got of you last spring a foot apart each way and we had berries from the last of July until the ground froze up last fall. Should I reset next spring for best results next year? Please let me know so I can figure on what plants I will want of you next spring. The Everbearers pay if only for the home.

H. A. Bond

Later:

Apr. 15 Enclosed find check for more Everbearing plants. My other order came in fine shape.

H. A. Bond

Galata, Montana Jan. 17, 1919 I had nearly two thousand Everbearing plants from you in 1917 and in the past had plants from others, but have decided to quit experimenting and if all goes well will want a lot more Everbearing plants from you in the spring, etc.

E. W. Edmister

Richland Center, Wis. June 2, 1919. Flansburgh & Son, Jackson, Mich. Dear Sir: Enclosed find draft for \$9.58 to balance. Your plants were the finest I ever saw. They have always been O. K.

Henry B. Blackman

Flint, Mich. May 24 Plants received. Fine. I believe you put up your plants better, send better plants and give better service than any one in the business.

Frank Rice

Olinstead, Ky. Apr. 9, 1919 I received the plants O. K. and must say they were as fine a lot as I ever received in twenty years growing strawberries—well developed and well rooted. The enclosed order is for a neighbor who got a poor lot elsewhere and wants these to fill in his setting.

M. B. Gill

Indianapolis, Ind. Apr. 29, 1919 Please express two thousand strawberry plants, three or four varieties, Dunlap, etc., your selection. These are for a friend. I received my plants the first of the week in fine condition. Thanking you for past courtesies,

Chas. F. Hessong

Ridgeville, Ind. May 3, 1919 I received the Everbearers two or three weeks ago and they were fine. Please send the following at once and substitute if necessary as it is getting late. Will say I have been disappointed with some plants I got elsewhere, poor roots, etc., and the recent freezes finished them.

P. E. Wall

Depauville, N. Y. Apr. 22, 1919 For the enclosed \$4.00 please send me your selection of Everbearers and common sorts for home use. A few years ago I got some plants of you and they were fine.

Jno. M. Wells

Reading, Mich. May 15, 1919 I know it is late but hope you can send me enclosed order for Progressive. I am well pleased with the Americus I got of you two years ago.

Frank S. Tanner

Ryegate, Mont. Apr. 8, 1919 Please find enclosed \$6.60 and order. Your plants gave us best results of any ordered last year.

W. H. Northey

Ann Arbor, Mich. May 26, 1919 My order of strawberries arrived O. K. in grandest condition. My husband and I are so well pleased we must have some more. If not too late, please send me the Francis and Americus by return mail.

Bertha B. Proctor

Comby, Texas Feb. 2, 1919 See order for Everbearers enclosed. I got one hundred Progressive from you two years ago, set them the second week in April and picked ripe berries May 13.

Mrs. Ida Garner

St. Louis, Mo. Feb. 17, 1919 Enclosed find order for Progressive, etc. The last I bought of you was Americus and they are doing fine.

Clinton C. Ferguson

West Frankfort, Ill. Feb. 19, 1919 Enclosed find order for Peerless and Francis. The Progressive I got of you last year are fine.

Mrs. Mary Metalinas

Easton, Ill. Apr. 17, 1919 The plants you sent me were the finest I have ever seen. They grew so well and such nice berries. Folks came for miles to see them. Please send enclosed order soon as possible as my ground is ready.

James H. Severns

Detroit, Mich. May 23, 1919 C. N. Flansburgh & Son Gentlemen: The Everbearers are looking fine. Have the overhead sprinkling system up and ready to use if it gets too dry.

Edw. Neumann

Fine Fruits—Broadway Market

Union City, Mich. May 12, 1919 The plants were very nice. I have recommended you people to several parties and some of them have bought plants of you and were very much pleased.

B. Van Vranken

West Middlesex, Pa. Jan. 14, 1919 The plants I got of you last spring were so good and done so well I want five hundred more. See order and remittance.

C. A. McClusky

Freeland, Mich. March 24, 1919 The Everbearers that we got of you two years ago proved the wonder of the neighborhood. Now I want some more etc.

C. E. Hafer

Algoma, Wis. Apr. 23, 1919 Dear Sirs: Received last shipment and plants were fine. See check and order for more at once.

Henry Grimm

Freeland, Mich. May 5, 1919 Mr. Flansburgh The plants were O. K. and are all growing fine.

Wm. L. Sherwood

Gables, Mich. May 6, 1919 Gentlemen: I must let you know that I received the plants O. K. and they were the nicest rooted plants I ever saw.

W. R. Kahl

Spring Arbor, Mich. Apr. 19, 1919 They were a fine lot of plants. Thanking you for promptness, etc.

Mrs. E. J. Murray

Buffalo, N. Y. Apr. 14, 1919 Plants to hand in good condition. Thank you for prompt attention.

Mrs. Lucy Faulkner

Coldwater, Mich. Feb. 13, 1919 I ordered plants from you a few years ago from Quincy, Mich., which were all O. K. and have now moved to Coldwater. Please send me your catalog and oblige.

Rev. S. G. Brainerd

Detroit, Mich. Jan. 20, 1919 Please send catalog. I know some parties that want plants and have always found your plants No. 1 and true to name, etc.

E. Van Slambrook

Lapeer, Mich. Apr. 19, 1919 See order and remittance. The plants last spring were O. K.

M. D. Mills

Union City, Mich. Apr. 8, 1919 Enclosed find order and remittance. I saw your catalog at a neighbors and they recommended you.

W. H. Stone

Hammond, Mo. March 20, 1919 Enclosed find order. Your plants come through in good shape—much better than from elsewhere, only one hundred miles away.

F. L. Goss

Bath, Mich. May 5, 1919 I received the plants promptly. See order for more which please send soon as possible.

Mrs. Beauford Herbison

Prattville, Mich. May 19 I received the plants ordered about two weeks ago. If not too late, please send me the following substitute if necessary.

Burt McFate

Ogdensburg, N. Y. Oct. 22, 1919 The plants I got of you were fine, the best I ever saw.

Joseph Bigworfe

Circna Park, Ill. March 12, 1919 See order enclosed. The plants I got of you last spring are doing fine.

Rennig Koester